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## **Sandrine Beauvis**

- I am Sandrine Beauvis. I have worked in the French subsidiary for a number of years in Regulatory Affairs. I am responsible for products relating specifically to diabetology.

My Job:

- Our principle activity is product registration, which involves compiling and following up with the health authorities on product dossiers.

When, for example, we want to register a new production site or add precautions for use to our product.

The second part of our activity has more to do with promoting medicinal products. We promote a number of drugs to healthcare professionals and we are also involved in validation to guarantee application of current regulation in France.

And of course we are involved in validating promotional documents drawn up by the marketing department, in association with the medical team.

There are two types of documents: those intended for general public release; these are usually campaigns concerning a given disease or medicinal product documents intended for health professionals only.

Team and Partners:

- We interact with many different parts of the business, because, depending on the activity involved, we may be brought in to work with the Supply Chain/Industrial Affairs on stock management issues or to validate packaging materials with the packaging department in Regulatory Affairs.

We are also involved in work with Logistics and the Pharmacovigilance department when we update product information.

We need to coordinate and exchange a great deal to meet a joint opinion to communi-

cate to the health authorities. So, there is plenty of discussion, and the team spirit is rather pleasant and constructive.

Qualities:

- The work requires a great deal of stringency. We have a significant product portfolio to manage, which incorporates numerous and various activities. So it is essential to be responsive and make sure that things move forwards. And, of course, organization is important.

Patients:

- It is important not to lose sight of the fact that we work to promote patients' health. When I validate a set of instructions or packaging materials which will ultimately be supplied to patients, naturally it is important to make sure that the instructions are legible and that all the necessary information is there so the patient can understand how to use the drug.

Obviously, the patient is at the heart of our work.

With the development of new technologies, for example, the Internet and electronic promotional tools, our work is constantly evolving.

What I like about my job :

- What do I like about my job? It's the diversity of the work, being in constant relationship with different departments. And, at the same time, focusing on scientific documents, reading medical publications and checking packaging materials.

This diversity and balance, I think, is vital to job satisfaction.

Who is Sandrine Beauvis?Who knows?